

Community Services Report 2013-2014

YEAR IN REVIEW

MUSICARES' IMPACT

EVENTS & FUNDRAISING INITIATIVES

FINANCES

MUSICARES SUPPORTERS

CONNECT AND CONTACT



MUSICARES[®]

For Music People[™]

YEAR IN REVIEW



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Over the last 25 years, MusiCares has continuously provided a wide range of services to the music community — from emergency financial assistance to addiction recovery resources — and the need for these programs has steadily grown. This Community Services Report is a look back at our 2014 Fiscal Year (Aug. 1 – July 31), a reflection on our achievements and an opportunity to thank our generous donors. Join us as we review our year, by the numbers ...

YEAR IN REVIEW



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3,743

Clients received **emergency financial assistance**.

MORE THAN
11,000

Music people were **served by MusiCares** through a combination of financial assistance, healthy essentials programs and addiction recovery aid.

7,922

Music people were **served through Healthy Essentials programs**.

\$3,658,265

The total amount of **emergency financial assistance given** to MusiCares clients in need in FY '14, which is the largest amount distributed in MusiCares' 25-year history.

28%

of MusiCares' total financial assistance grants were put toward **addiction recovery services**.

125

MusiCares **Healthy Essentials programs** held throughout the country, including dental, medical and hearing clinics, and health insurance workshops.

350

Addiction support group meetings serving more than 2,100 music people were held in cities around the United States.

\$1,016,150

In **addiction recovery resources** were distributed on behalf of more than 231 clients.

MUSICARES' IMPACT



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"Words cannot express the depth of my gratitude for your organization and the staff there that helped me through my recent medical challenges. I will always be thankful for your kindness."

"How do you adequately thank an organization for giving you back your life? I don't think words can accurately convey my gratitude. MusiCares did for me what I couldn't do for myself."

"Tonight, it's not really about me. It is, but it's about MusiCares and it's about the community of people we are. It's about a community of people who care and I want to thank you all so, so much."

— Carole King, 2014
MusiCares Person
of the Year

"Had my knee surgery today and everything went smoothly. I can't even begin to thank everyone at MusiCares for what you've all done for me. It's truly amazing! Anything I can ever do for you please just ask!"

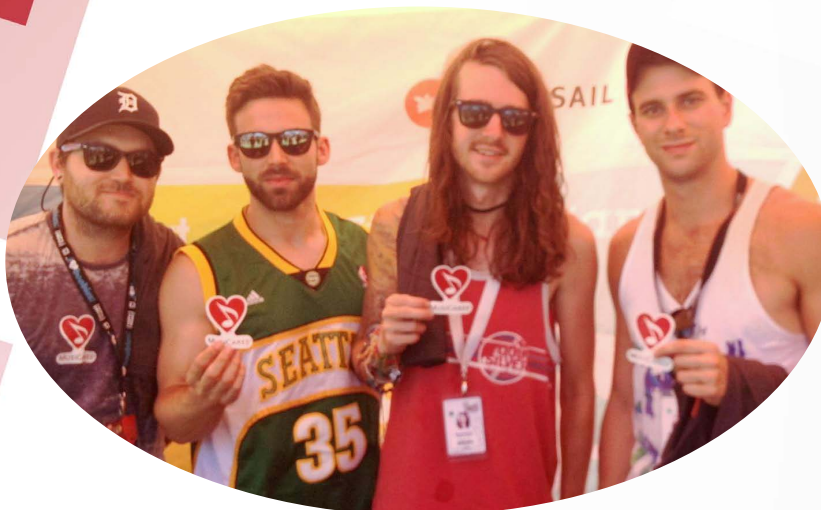
"We're all here, every person in this room, is here because we love music. Music is the center core of all of our lives. This is where we take care of the people who make the music."

— Jeff Greenberg,
Village Studios CEO

EVENTS & FUNDRAISING INITIATIVES



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VANS WARPED TOUR SAFE HARBOR ROOMS

For the fifth consecutive year, MusiCares provided general outreach and services to the Vans Warped Tour artists and crew during summer 2014. As in past years, MusiCares Board Member and Vans Warped Tour founder Kevin Lyman generously provided financial support to MusiCares via ticket sales and booth/will call donations from each tour date. To date, these efforts have resulted in raising a grand total of more than \$900,000 for MusiCares programs and services. Representatives who go on the road with the Warped Tour do everything from hosting a MusiCares booth during the day to running several of our Safe Harbor Room 12-step meetings in the evening.

MUSICARES PERSON OF THE YEAR

MusiCares paid tribute to Carole King as the 24th MusiCares Person of the Year at a stellar evening on Jan 24, 2014, in Los Angeles. A live auction featuring a one-of-a-kind book of lyrics from the 1971 GRAMMY-winning album, *Tapestry*, all handwritten by King, kicked off the evening before the star-studded tribute concert.

Hosted by Jimmy Kimmel, the concert featured performances by Zac Brown, Stuart Duncan, Jakob Dylan, Amy Grant, Alicia Keys, Lady Gaga, Jason Mraz, Jennifer Nettles, Pink, LeAnn Rimes, Tom Scott, James Taylor, Steven Tyler, will.i.am, Gloria Estefan, Jesse & Joy, Miranda Lambert, Miguel, Train, Merry Clayton, Lisa Fischer, Judith Hill, Darlene Love, Mindi Abair, Sara Bareilles, Kacey Musgraves, Louise Goffin, Martina McBride, Leah McFall, Raining Jane, and Trombone Shorty, among others. The evening generated \$6.5 million in support of MusiCares' vital health and human services programs.



EVENTS & FUNDRAISING INITIATIVES



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MUSICARES MAP FUND

The 10th annual MusiCares MAP Fund benefit concert was held May 30, 2014, in Los Angeles and honored Ozzy Osbourne, singer/songwriter and frontman for two-time GRAMMY-winning band Black Sabbath, and Jeff Greenberg, owner/CEO of the Village studios. The annual event was hosted by actor/comedian Dax Shepard and featured performances by Beth Hart with Chad Smith, Keb' Mo', Metallica, and Osbourne featuring Billy Morrison, Dave Navarro and Slash. Mix Master Mike was the evening's DJ during the dinner. Out of respect for our MusiCares MAP Fund clients, the event was alcohol-free. More than \$300,000 was raised for MusiCares' addiction recovery services.



GRAMMY CHARITY ONLINE AUCTIONS

Throughout the year, MusiCares benefits from our GRAMMY Charity Online Auctions, which feature exclusive VIP experiences and memorabilia. Highlights included the launch of the first-ever Country Christmas auction, in partnership with the CMA Foundation (which went live the day of the CMA Awards), featuring memorabilia and experiences from some of country music's brightest stars and living legends! MusiCares also brought one-of-a-kind experiences such as a unique Grand Ole Opry experience with Carrie Underwood and a meet-and-greet with Paul McCartney! Our auctions also featured exclusive music memorabilia signed by artists including Beyoncé, Daft Punk, Lady Gaga, Hunter Hayes, Bruno Mars, Blake Shelton, Taylor Swift, Pharrell Williams, and many more!



EVENTS & FUNDRAISING INITIATIVES



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GRAMMY FOUNDATION®



MUSICARES FOUNDATION®

TEEN SUBSTANCE ABUSE AWARENESS THROUGH MUSIC CONTEST

The GRAMMY Foundation, MusiCares and the Partnership at Drugfree.org invited the winners of the fourth annual Teens Make Music Contest to Los Angeles to attend a special backstage tour while artists rehearsed for the 56th Annual GRAMMY Awards, among other events and prizes. This year's first, second, and third place winners hail from Massachusetts, California and Arkansas, respectively.

FINANCIALS



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STATEMENT OF ACTIVITIES 2013 & 2014

ASSETS

CURRENT ASSETS:

| | 2014 | 2013 |
|---|---------------------|---------------------|
| Cash and Cash Equivalents | \$3,999,289 | \$2,924,167 |
| Cash and Cash Equivalents – 20th Campaign | \$500,021 | \$2,875,604 |
| Receivables from Affiliates | 289,572 | 373,082 |
| 20th Campaign Pledges Receivable | 461,684 | 569,984 |
| Accounts Receivable | 297,863 | 410,539 |
| Board Designated Investments | 14,711,579 | 10,625,725 |
| Prepays and Deposits | 39,452 | 21,389 |
| Merchandise and Barter | 16,800 | 64,540 |
| TOTAL CURRENT ASSETS | \$20,316,260 | \$17,865,029 |

NON CURRENT ASSETS:

| | | |
|---------------------------------------|----------------|----------------|
| Restricted Cash | | |
| 20th Campaign Pledges Receivable, Net | 349,634 | 588,687 |
| DEFERRED COMPENSATION ASSET | 76,404 | 59,324 |
| TOTAL NONCURRENT ASSETS | 426,038 | 648,011 |

TOTAL ASSETS

\$20,742,298 **\$18,513,040**

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:

| | | |
|---|----------------|----------------|
| Accounts Payables and Accrued Liabilities | \$436,395 | \$365,904 |
| Deferred Revenue | 86,276 | 7,700 |
| TOTAL CURRENT LIABILITIES | 531,331 | 373,604 |
| DEFERRED COMPENSATION LIABILITY | 76,404 | 59,324 |

TOTAL LIABILITIES

607,735 **432,928**

NET ASSETS:

| | | |
|--|-------------------|-------------------|
| Unrestricted net assets: | | |
| General | 10,039,159 | 8,377,160 |
| 20th Campaign | 9,284,086 | 8,544,281 |
| TOTAL UNRESTRICTED NET ASSETS | 19,323,245 | 16,921,441 |
| Temporarily Restricted | | |
| Purpose restricted | | |
| 20th Campaign | 811,318 | 1,158,671 |
| TOTAL TEMPORARILY RESTRICTED NET ASSETS | 811,318 | 1,158,671 |

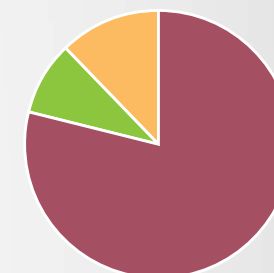
TOTAL NET ASSETS

20,134,563 **18,080,112**

TOTAL LIABILITIES AND NET ASSETS

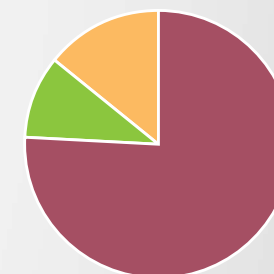
\$20,742,298 **\$18,513,040**

FUNCTIONAL EXPENSES 2014



79% Program Services
9% Management and General
12% Fundraising

FUNCTIONAL EXPENSES 2013



76% Program Services
10% Management and General
14% Fundraising

FINANCIALS



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STATEMENT OF ACTIVITIES 2013 & 2014

REVENUES

| | 2014 | 2013 |
|------------------------------------|-------------|-------------|
| Contributions/Sponsorships | \$6,073,596 | \$6,208,797 |
| Support from The Recording Academy | 2,341,879 | 2,084,539 |
| Board Designated Campaign Fund | 410,663 | 841,899 |
| Grants | 91,500 | 113,750 |
| Project Income | 2,083,226 | 1,971,790 |
| Investment Income | 1,029,854 | 637,592 |
| Hurricane Relief / Flood | 4,562 | 29,397 |
| In Kind Donations | 4,546,855 | 2,140,344 |

TOTAL REVENUE

\$16,582,135 **\$14,028,108**

EXPENSES

| | | |
|---|-----------|-----------|
| Program Services – Direct Client Assistance | 3,699,079 | 3,397,806 |
| Hurricane Relief / Music Rising/Flood | 48,103 | 177,603 |
| Program Services – Other | 2,034,450 | 1,941,910 |
| Management and General | 659,957 | 627,215 |
| 20th Campaign | 18,211 | 117,222 |
| Fundraising and Special Events | 3,521,029 | 3,405,333 |
| In Kind Expenses | 4,546,855 | 2,140,344 |

TOTAL EXPENSES

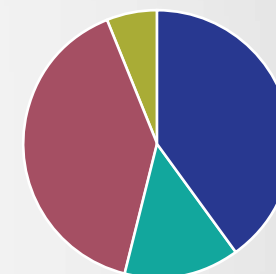
14,527,684 **11,807,433**

NET INCOME (LOSS)

\$2,054,451 **\$2,220,675**

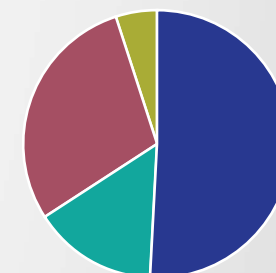
Financial information is excerpted from MusiCares audited reports.
Functional Expenses information is as reported on the IRS 990 filings.

REVENUES 2014



40% Contributions/Sponsorships
14% The Recording Academy
40% Project Income
6% Investment Income

REVENUES 2013



51% Contributions/Sponsorships
15% The Recording Academy
29% Project Income
5% Investment Income

SUPPORTERS



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THE SUPPORT THAT MUSICARES RECEIVES FROM CORPORATIONS, FOUNDATIONS AND INDIVIDUALS IS INVALUABLE AND FUNDAMENTAL TO THE CONTINUED SUCCESS OF OUR MANY PROGRAMS. THIS LIST ACKNOWLEDGES AND THANKS THESE SUPPORTERS.

\$1,000,000 AND ABOVE

The National Academy
of Recording Arts &
Sciences, Inc.

\$100,000 TO \$999,999

AEG Global Partnerships
American Honda Motor Co.,
Inc.
C.C.R.L., LLC/Vans
Warped Tour
Disney Worldwide Services,
Inc.
The ELMA Music Foundation
Hunter Hayes
Live Nation Worldwide, Inc.
Joe Robertson
SESAC INC. *
Sony ATV Music Publishing
Starkey Hearing Foundation

\$50,000 TO \$99,999

Apple Corps Ltd
Alexander Beloborodov
Bohemian Foundation
John Branca *

Creative Visions Foundation
Eric Church Band Golf
Tournament
Greenberg Traurig, LLP
Interpublic Group
Red Light Management
Mr. Sumner Redstone
Rhapsody I Napster
Bill J. Silva *
SONY Music Entertainment
Unite The United
Universal Music Group
Gary Veloric *
Warner Music Group
Services

\$10,000 TO \$49,999

ACM Lifting Lives
AEG Live LA LLC
Annenberg Foundation
Anschutz Entertainment
Group, Inc. *
ASCAP
Barth Family Foundation
Anthony Bay
Betty Bennett

Berklee College of Music
Billboard Magazine
Black Entertainment
Television, Inc.
Ron Bleiweiss
BMI
Boots and Bandana
Association
Gloria Butler
Cal Turner Family
Foundation
William Cameron
The Cameron Fund
CBS
Cirque Du Soleil *
Cirque Lodge
citibank
Citrin Cooperman
City National Bank
Clear Channel
Club Nokia
Concord Music Group Inc
Sara Conrad
Dr. David Cooper
Country Music Association
Creative Artists Agency

Cumberland Heights
Curton Classics
David Foster Foundation *
Deloitte & Touche, LLP
Michael D'Errico
Maureen Diamond
Stefan Dietrich
The Diller - von Furstenberg
Family Foundation
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Greenlight Media &
Marketing
Grouplove

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Guggenheim Partners
Haber Corporation
Daniel Hayes
Herb Alpert Foundation
Hilton Worldwide
Honda Center
Elisabeth Hunt
IBM
IBM Employee Services
Center
ICM
Jacquie Lee International
The Jaeckle Centre, LLC
K & Y Investments, Inc.
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Foundation, Inc.
Joel Katz *
The Marilyn and Jeffrey
Katzenberg Foundation
Howard King
Knockout Image LLC
Jerry Kohl
Rachel Kurstin
L.A. Arena Company LLC

* Indicates contribution
to the MusiCares 20th
Anniversary Campaign in
fiscal year 2014.

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Lynn and Les Bider Family
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Manatt, Phelps & Phillips

Maple Leaf Sports &
Entertainment LTD

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Kyara Mascolo

Jeffery McFarland

MIPF, Inc.

Moss Foundation

MSG Holdings, L.P.

Music Choice

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Joy Ignacio Yip

Dirk Ziff

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\$1,000 to \$9,999

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AES Consultants, LLC

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Ramune Ambrozaitis

The Norman E Alexander
Family G Foundation

American Endowment
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Michael Stolper
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Alaina Thetford
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Cherryl Thomas
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Harry Tiyler
Lisa Marie Todd
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Livia Tortella
Anne Towbes
The TR Family Trust
Eliot Tubis
UBS
Up Down Records, LLC
Visions Treatment Center
William Ward
Stasia Washington
Rena Wasserman

Cynthia Weil and Barry Mann
Dorianne Weil
Elliott Weisbluth
Patricia Welborn
Sandra Welch
Thomas Wells
Angela R. White
John White
Heather Williams
Daniel Wilson
John Wilson
Wood Gutmann & Bogart
Insurance Brokers
Woodway Financial Advisors
– A Trust Company
Steven Zap
Nanette Zumwalt

UP TO \$999

Anonymous (19)
45th Street Cookies, LLC
dba Schmackary's
Sal Abbatiello
David Abeyta
Matthew and Melodie
Adams
Deborah and Andrew Adler
Femi Agunbiade
Christine Albert and
Chris Gage
Sawnie R. Aldredge
Jenny Alexander

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AmazonSmile
American Music Water
Numheru Amuntehu
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Angel House
Bibi Angola
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Emma Applebome
Katharine Appleton Cole
Alexander Arazi
June Archer
Robert Armstrong
Julia Arndt
Artist Tribe
Kenneth Lee Ascher
Peter Asher
Elizabeth Ashley
Ardis Ashton
AT&T United Way
Helen Austin
Avenue Bank
Neal Avron

Sharif Awan
Nabil Ayers
Jay Scott Bachemin
Emma Banks
Jo Barnes
Noelle Barnes
Paul Barrett
Steve and Julie Barri
Michael C. Bart
Don Bassey
Tom Becci
Staff of the Tacoma Dome
and Centerplate
Elisabeth Beemer
Mitchell Beer
Terry Bell
Clayton Beltran
Allison Bender
Joseph and Nancy Benincasa
Howard Benson
Sarah Berger
Susan Berlin
Ronald Berryman
Jessica Beutler
Randy Bigornia
The Birk's Works Foundation
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Carol Black
John Blais
Bruce Blankenship
Rob Bleetstein

Jon Blondell
Barbara Blue
Harriet Blume
Aaron Blumenthal
Paul Bock
Claire Bogle
Gianni Bolanos
Stephen Bond Garvan
Anthony Bonsera
Damon Booth
BorderFest Association
Ethan Bortnick
Albert Bouchard
Dana Boyer
Dave Brainard
Kevin Braun
Tony Brazelton
Maire Brennan
Heidi Breyer
Jeffrey Brick
Alyson Brill
Charles Brocco
Broken Poet Productions,
LLC
William Brook
Jay Brooker
Deborah Brosseau
JJ Brown
Tom Brown
Bruce H. Iglauder Living Trust
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Matt BuGuy
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Foundation
Clem Burke
Robert Burns
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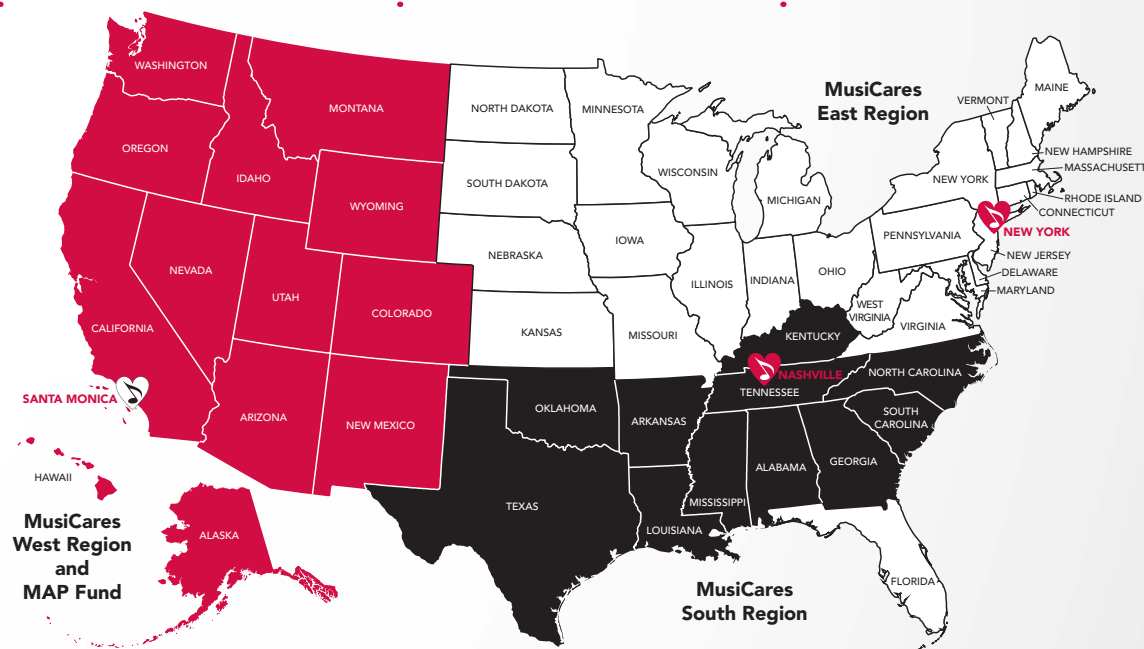
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