

COMMUNITY SERVICES REPORT 2015 – 2016

YEAR IN REVIEW

EVENTS & FUNDRAISING INITIATIVES

MUSICARES' IMPACT

FINANCES

SUPPORTERS

CONTACT AND CONNECT



MUSICARES®

For Music People™

YEAR IN REVIEW



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For more than 25 years, MusiCares® has continuously provided a wide range of services to the music community — from emergency financial assistance to addiction recovery resources — and the need for these programs has steadily grown. This Community Services Report is a look back at our 2016 Fiscal Year (Aug. 1, 2015 – July 31, 2016), a reflection on our achievements and an opportunity to thank our generous donors. Join us as we review our year, by the numbers ...

YEAR IN REVIEW



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6,843

Clients received
Emergency Financial Assistance.

MORE THAN
15,600

Music people were **served by MusiCares**
through a combination of financial assistance,
Healthy Essentials programs, and
addiction recovery aid.

8,856

Music people were **served through**
Healthy Essentials programs.

\$4,715,000

The total amount of **Emergency Financial Assistance** given to MusiCares clients in need in FY '16

80

Music events around the country that
MusiCares had a presence at, enabling
us to reach a broader geography
and demographic.

259

MusiCares **Healthy Essentials programs**
held throughout the country, including dental,
medical and hearing clinics, as well as
health insurance workshops.

350

Addiction support group meetings
serving more than 2,185 music people
were held in cities around
the United States.

\$1,174,000

In **addiction recovery resources** that were distributed on behalf of nearly 200 clients.

EVENTS & FUNDRAISING INITIATIVES



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AN EVENING WITH LIONEL RICHIE

For the first time ever, MusiCares, in partnership with the Wallis Annenberg Center for the Performing Arts, hosted a special Q&A with the 2016 Person of the Year honoree on Feb. 10. Held before a sold-out audience, An Evening with Lionel Richie featured a cocktail reception prior to a sit-down with Richie in conversation with actor Kevin Spacey. The pair discussed significant moments in Richie's career, including his involvement with the 1985 GRAMMY®-winning charity song, "We Are The World," which he co-wrote with Michael Jackson.

MUSICARES PERSON OF THE YEAR

On Feb. 13, Lionel Richie was honored as the MusiCares Person of the Year with incredible performances by 20 chart-topping artists that was nothing short of an epic party. Following a memorable introduction by Kevin Spacey, Richie took the stage to perform his classic hits "Hello" and "All Night Long (All Night)." Through ticket sales, a silent auction during cocktail hour and a live auction that included three packages generously donated by Richie himself, the gala set a new record by raising more than \$7 million for MusiCares.



MUSICARES MAP FUND

On May 19, fans, friends and industry legends gathered in Los Angeles to honor Smokey Robinson at the 12th annual MusiCares MAP Fund tribute concert. Robinson received the Stevie Ray Vaughan Award in appreciation for his support of the MusiCares MAP Fund and his continued and passionate commitment to helping others through the journey of addiction recovery. The heartfelt evening included dynamic performances by the Backstreet Boys, Tamar Braxton, Andra Day, El DeBarge, Kenny "Babyface" Edmonds, Cee Lo Green, and Kem, and featured host Cedric The Entertainer. Berry Gordy served as the Honorary Tribute Chair for the event and Angela Bassett presented Robinson with his award. Proceeds from the event benefited the MusiCares MAP Fund addiction recovery services.

EVENTS & FUNDRAISING INITIATIVES



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GRAMMY® CHARITY ONLINE AUCTIONS

Throughout the year, MusiCares benefits from our GRAMMY Charity Online Auctions, which feature exclusive VIP experiences and memorabilia. Highlights included a soundcheck and meet and greet with Paul McCartney. Our auctions also featured exclusive music memorabilia signed by artists such as Dave Grohl, Tori Kelly, Carole King, Demi Lovato, Metallica, and many more.

#MUSICARESCALLENGE

From June 1 to July 4, MusiCares brought back the #MusiCaresChallenge, an online, social media fundraiser first launched in the summer of 2014. The challenge introduced MusiCares to the general public and brought attention to the services we provide each day. Together, members of the artist community, music lovers, clients and more were encouraged to post a photo with an album that had meaning to them and make a contribution to MusiCares. At the end of the challenge, more than \$10,000 was raised for MusiCares' programs. Thank you to all who shared their stories and photos!

VANS WARPED TOUR SAFE HARBOR ROOM®

For the seventh year, MusiCares provided general outreach and services to the Vans Warped Tour artists and crew during summer 2016. As in past years, MusiCares Board Member and Vans Warped Tour founder Kevin Lyman generously provided financial support to MusiCares via ticket sales and booth/will-call donations from each tour date. Representatives who go on the road with the Warped Tour do everything from hosting a MusiCares booth during the day to running several of our Safe Harbor Room 12-step meetings in the evening.

MUSICARES' IMPACT



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“It’s so good to have organizations like [MusiCares] in place. I look back on some of the people that we have lost earlier on, before there were organizations like this. Before there were places that they could go for recovery. Before there were people who were willing to give their time and their efforts to see to it that they got the right treatment to become whole again.”

— Smokey Robinson,
2016 MusiCares MAP Fund® honoree

“I’ve been fortunate enough to be able to make a living playing my guitar in clubs and bars since I was 19 years old. I’m 50 now and a few years ago my alcoholism almost killed me. I desperately wanted to stop, but my disease had progressed too far and I couldn’t. I needed help! MusiCares helped me get into treatment [and] I’m sober today because MusiCares cared enough and for this I am eternally grateful. Thank you for helping this alcoholic break free from the prison of the disease of alcoholism.”

— Addiction Recovery Client

“Due to overworking my voice, not taking care of myself, and avoiding ENT visits, I became severely vocally unhealthy. Most musicians avoid healthcare for various reasons: no insurance, fear of finding out what’s wrong, losing the gig, lack of financial stability, and/or many other reasons. I was all of the above. For the past year, MusiCares has tremendously aided in my healing process. I am so thankful & appreciative [of] this organization. From the bottom of my heart, thank you!”

— Healthy Essentials client

“The most important part of this evening, is that we are not celebrating me, we’re celebrating your generosity. I am so proud of having all of my friends here tonight, in this room. We have raised more money than they’ve ever raised in the history of this organization. I could not be more proud of all of you. ...We are our brother’s keeper. If you have anything in this world to give, give it all, because you take nothing with you. I am only the vessel. I am only the messenger that has tried to raise the consciousness of the world.”

— Lionel Richie, 2016 MusiCares Person of the Year

EVENTS & FUNDRAISING INITIATIVES



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TEEN SUBSTANCE ABUSE AWARENESS THROUGH MUSIC CONTEST

MusiCares and the Partnership at Drugfree.org brought the winners of the 6th annual Teens Make Music Contest to Los Angeles to attend the 58th Annual GRAMMY Awards® Backstage Experience on Feb. 12 during rehearsals. Song and video submissions came in from around the country and this year's first-, second- and third-place winners hail from New York and New Jersey.

FINANCIALS



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STATEMENT OF ACTIVITIES 2015 & 2016

ASSETS

CURRENT ASSETS:

	2016	2015
Cash and Cash Equivalents	\$3,212,812	\$5,113,145
Cash and Cash Equivalents - 20th Campaign	501,896	500,630
Receivables from Affiliates	474,862	319,549
20th Campaign Pledges Receivable	180,766	345,916
Accounts Receivable	101,296	108,629
Board Designated Investments	18,331,981	15,470,686
Prepays and Deposits	11,420	28,374
Merchandise and Barter	57,840	19,060
TOTAL CURRENT ASSETS	\$22,872,873	\$21,905,989

NON CURRENT ASSETS:

20th Campaign Pledges Receivable, Net	7,774	135,422
Property	78,311	
DEFERRED COMPENSATION ASSET	97,088	88,975
TOTAL NONCURRENT ASSETS	183,173	224,397

TOTAL ASSETS

\$23,056,046 **\$22,130,386**

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES:

Accounts Payables and Accrued Liabilities	\$648,484	\$403,564
Payable to Affiliates	223,379	19,596
TOTAL CURRENT LIABILITIES	943,863	544,760
DEFERRED COMPENSATION LIABILITY	97,088	88,975

TOTAL LIABILITIES

1,040,951 **633,735**

NET ASSETS:

Unrestricted net assets:		
General	11,481,422	11,117,986
20th Campaign	10,345,133	9,897,327
TOTAL UNRESTRICTED NET ASSETS	21,826,555	21,015,313
Temporarily Restricted		
20th Campaign	188,540	481,338
TOTAL TEMPORARILY RESTRICTED NET ASSETS	188,540	481,338

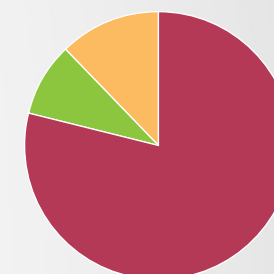
TOTAL NET ASSETS

22,015,095 **21,496,651**

TOTAL LIABILITIES AND NET ASSETS

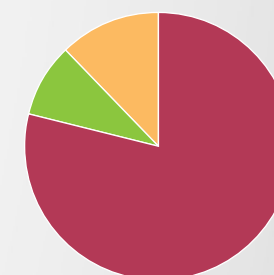
\$23,056,046 **\$22,130,386**

FUNCTIONAL EXPENSES 2016



79% Program Services
9% Management and General
12% Fundraising

FUNCTIONAL EXPENSES 2015



79% Program Services
9% Management and General
12% Fundraising

FINANCIALS



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STATEMENT OF ACTIVITIES 2015 & 2016

REVENUES

	2016	2015
Contributions/Sponsorships	\$6,705,760	\$7,144,208
Support from The Recording Academy	2,439,575	2,583,483
Board Designated Campaign Fund	161,202	306,554
Grants	206,000	81,000
Project Income	2,411,557	2,234,575
Investment Income	315,857	353,532
In Kind Donations	4,726,760	3,688,434

TOTAL REVENUE

\$16,966,711 **\$16,391,786**

EXPENSES

Program Services – Direct Client Assistance	4,683,248	4,474,197
Hurricane Relief / Music Rising/Flood	4,858	0
Program Services – Other	2,045,461	2,237,452
Management and General	765,624	839,931
20th Campaign	6,193	23,293
Fundraising and Special Events	4,216,123	3,766,359
In Kind Expenses	4,726,760	3,688,434

TOTAL EXPENSES

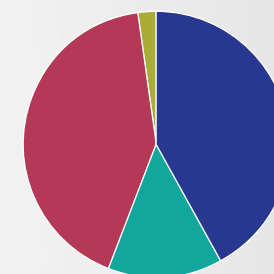
16,448,267 **15,029,666**

NET INCOME (LOSS)

\$518,444 **\$1,362,120**

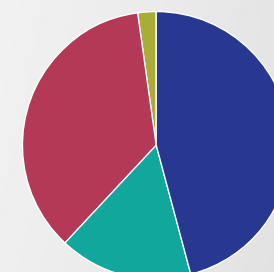
Financial information is excerpted from MusiCares audited reports.
Functional Expenses information is as reported on the IRS 990 filings.

REVENUES 2016



42% Contributions/Sponsorships
14% The Recording Academy
42% Project Income
2% Investment Income

REVENUES 2015



46% Contributions/Sponsorships
16% The Recording Academy
36% Project Income
2% Investment Income

SUPPORTERS



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THE SUPPORT THAT MUSICARES RECEIVES FROM CORPORATIONS, FOUNDATIONS AND INDIVIDUALS IS INVALUABLE AND FUNDAMENTAL TO THE CONTINUED SUCCESS OF OUR MANY PROGRAMS. THIS LIST ACKNOWLEDGES AND THANKS THESE SUPPORTERS.

\$1,000,000 AND ABOVE

The National Academy
of Recording Arts &
Sciences, Inc.

\$100,000 TO \$999,999

Anschutz Entertainment
Group, Inc.
The ELMA Music
Foundation *
Gelfand Rennert & Feldman
LLP
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Sait-Salam Gutseriev
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The Legacy Foundation
Live Nation
RBC Capital Markets, LLC
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Joe Robertson
SESAC INC. *
Universal Music Group

\$50,000 TO \$99,999

AEG Global Partnerships
Annenberg Foundation
Apple, Inc.
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Harrisongs
Indianapolis Colts, Inc
Live Nation Worldwide, Inc.
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Promoters Association
Orbitune
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Spotify
Gary Veloric
Viacom *
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Foundation Inc.
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\$10,000 TO \$49,999

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Arts
Ahrendts-Couch
Foundation
American Express
ASCAP Foundation
Barth Family Foundation
Larry Beckwith
Black Entertainment
Television, Inc.
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Allen Grubman *
The Haven Foundation
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Loews Hotels
Jim Long *
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* Indicates contribution
to the MusiCares 20th
Anniversary Campaign
in fiscal year 2016.

(Continued on next page)

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\$1,000 TO \$9,999
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AIC Entertainment
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Dwayne Clark
Michael Closter
The Coffee Bean &
Tea Leaf
Beth Cohen
Neil Cohen
Chase Coleman
Sheryl Collins
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Cumberland Heights
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Tyrone Davis
Jeffrey W. Dayton
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FM Collective
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Beth Fortune
Fletcher Foster
Fox Rothschild LLP
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Jennifer Jespersion
Bill Freimuth and
Christi Engel
Friedlander Family Fund
Daryl P. Friedman
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Simon Fuller
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Gang, Tyre, Ramer & Brown
Charity Fund/ Gang, Tyre,
Ramer & Brown, Inc.
Michael and Petra
Gangwisch

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Isolation Network Inc
dba INgrooves
Music Group
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Milken Family Foundation
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Dawn Nepp
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Old Town, Inc.
dba The Tractor
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P.U.L.S.E.
Kimberly Williams-Paisley
and Brad Paisley
JP Parona
Scott Pascucci
Abhilash Patel
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Trust
PayPal Giving Fund
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Pilgrimage Presents, LLC
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Marcia Pittman
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UP TO \$999

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Shawn Amos
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Dale and Kathleen
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Shealyn Anderson
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Michelle Aquilato
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James Arnall
Elzy Arnold
Kat Arnold IV
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Che Arthur
David and Sharon Arundel
Arundel Enterprises
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Rikki Aston
Fahir Atakoglu
Paul August
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Avenue Bank
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Neda Azarfar and
Joshua Lloyd
Negar Azarfar
Lawrence Steven Azerrad
David Bache
Andrea Bacon
Christopher Badami
Lori Badgett
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Jackson Baker
Luxwin Bala
Bank of America
Guordan Banks
Denise Barbarita
Nina Barber
Christene Barberich

Linda Bard
Saeed Barhoush
Toby Barlow
Peter Barnes
Diana Marie Baron
Rachel Baron
Sharla Barrett
Enrico Barretta
Steve and Julie Barri
Richard G. Barrington
Joanne Barron
Chris Barry
Andrew Bart
The Barth Family
Joshua Bartholomew
Julie Bartlett
Stuart Bascombe
David Bason
Catherine A. Bassett
Don Bassey
Cheryl Bates
Tyler Bates
Lisa Battista
Camile Baudoin
Craig E. Baylis
Bridgette Bazunu Pulliam
Carl Bean
Neal Beaton
Mitch Beer
Garry Beers
Marc Beeson
Mark Begelman
Adam Beilenson I
Paramount Recording
Studios

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Perri Belmont
Mallory Belter
Harry Benavides
Joseph and Nancy Benincasa
Christopher Benner
Tony Berg
Cheryl Bergmann
Susan Berlin
David Berman
Steven Berns
Kay Bernstein
Adam Berry
Overton Berry
Hannah Berryman
Christina Bevan
Julie Biagini
Lisa Biales
Gabriel Bibbs
Eric Bikales
Brian Bilderback
Bill and Melinda Gates
Foundation
Bill Silva Entertainment
Joshua Billue
Aaron Bing
The Birk's Works Foundation
Jeff Birnbaum
Stevie Blacke
CJ Blair
JJ Blair
Josh Blake
Kent and Sharon Blazy
Rob Bleetstein

Joe Blessett
Amanda Bloomgren
Kelsey Blosser
Sugar Blue
Gail Bluestone
Reuben Blundell
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Andrea Bocelli
Paul Bock
Maria Bodmann
Bogaard Group
International, LLC
Barbara Bolan
Jack Bone
Shauna Boone
Damon Booth
Guillermo Bordarampe
Todd Boston
Albert Bouchard
Daniel Bourgoise
Heidi Bower
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Dr. Mao, DDS, PhD	Performing Arts Medicine Association	Geoffrey Savich, AuD	United Airlines
Marc Edward Skincare Spa	Performing Arts Physical Therapy	Melanie Schlang, DDS	Carrie Underwood
Matthew Walker Comprehensive Health Center	Pesis Dental Group	Sensaphonics	Vanderbilt Bill Wilkerson Center
Metropolitan Dental Care	Pet Head Inc.	Patrick Sherrard, DDS	Vanderbilt Voice Center
Robbin and Jimmy Mooney	Philadelphia Voice Center	Shure Microphones	Vargo Physical Therapy
Murphy Minix	Pierre Cossette Center at Stetson-Powell Orthopedic Clinic	Steven H. Sims, MD	Viet Le, MD
Music Health Alliance	Pilates2Voice Studio	Snibbe Orthopedics	Walk-In Dental Clinics, Inc
Nashville Medical Group	Plaza Verdugo Fitness & Rehab	Sony	The War On Drugs
Nelson J Salon	Luga Podesta, MD	Sound Solutions	Washington Audiology
New Orleans Musicians Clinic	PopSockets	South Bay Family Medical Group	Philip Weintraub, MD
New Orleans Speech & Hearing Center	Porter's Call	SpaRitual	Natalie Ryan Williams
New Perceptions	Scott Powell, MD	St. Vincent	Willingway
New York Eye and Ear Infirmary, The Voice and Swallowing Institute	Prichard's Distillery	Stamford Hospital Center for Integrative Medicine and Wellness	Francis Yamazaki, MD
Nick Chavez Beverly Hills	PRN Torrance Physical Therapy	Starkey Hearing Foundation	
Nixon Watches	ProDental Hygiene LLC	Step Ahead Physical Therapy	
Noet Beauty Europe B.V.	Psyche'	Sweetwater	
Norwood Dental Clinic	The Raven Spa	Swinghouse	
Nikole O'Bryan, DMD	RedKen	William Stetson, MD	
	Jan Potter Reed, MS, CCC-SLP	Stiks Cosmetics	
		Sugarfina	

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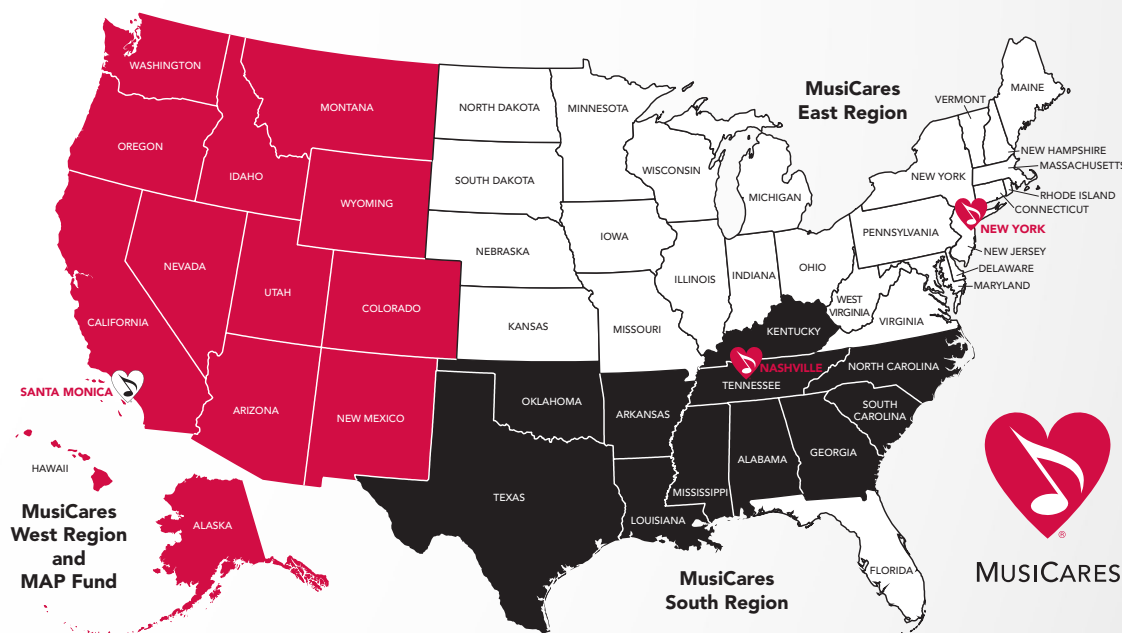
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Community Services Report
is published by:
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