

# COMMUNITY SERVICES REPORT 2014 – 2015

YEAR IN REVIEW

MUSICARES' IMPACT

EVENTS & FUNDRAISING INITIATIVES

FINANCES

SUPPORTERS

CONTACT AND CONNECT



# MUSICARES®

For Music People™



A collage of photographs from the 2014 MusicCares event, featuring various musicians and performers. The collage includes photos of Bob Dylan, Peter Dinklage, and others. The text "YEAR IN REVIEW" is in the top left, and the MusicCares logo and name are in the top right.



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For a quarter century, MusiCares has continuously provided a wide range of services to the music community — from emergency financial assistance to addiction recovery resources — and the need for these programs has steadily grown. This Community Services Report is a look back at our 2015 Fiscal Year (Aug. 1 – July 31), a reflection on our achievements, and an opportunity to thank our generous donors. Join us as we review our year, by the numbers ...



## YEAR IN REVIEW



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4,645

Clients received **emergency financial assistance**.

MORE THAN  
11,500

Music people were **served by MusiCares** through a combination of financial assistance, healthy essentials programs and addiction recovery aid.

7,299

Music people were **served through Healthy Essentials programs**.

\$4,442,532

The total amount of **emergency financial assistance given** to MusiCares clients in need in FY '15, which is the largest amount distributed in MusiCares' 25-year history.

28%

Of MusiCares' total financial assistance grants were put toward **addiction recovery services**.

145

MusiCares **Healthy Essentials programs** held throughout the country, including dental, medical and hearing clinics, as well as health insurance workshops.

350

**Addiction support group meetings** serving more than 2,184 music people were held in cities around the United States.

\$1,219,628

In **addiction recovery resources** were distributed on behalf of more than 279 clients.

# MUSICARES' IMPACT



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In fall 2014, MusiCares partnered with Harder+Company Community Research to learn more about how MusiCares services impacted our clients in the immediate and long term.

What we learned:

- **MusiCares is one of the few organizations to offer health and human resources to music people.**
- **The assistance we provide changes lives for the better.**
- **The connection to a caring music organization helps people stay in the recording industry.**

## THE METHOD

While the number of music people who've used MusiCares has steadily grown over the years, there has been no formal assessment of the impact or satisfaction with the assistance provided. To gather information, an online survey was sent to more than 8,000 people who had used MusiCares' services over the past ten years. A strong response rate from more than 1,000 clients provided a well-balanced understanding of the average MusiCares client, including age, ethnicity, gender, geographic region, and role and tenure in the music industry. With the survey results, Harder+Company conducted two focus groups in Los Angeles in early 2015, which provided more context for interpreting the survey results.

## THE RESULTS

Overall, client needs were met through MusiCares services and clients reported a strong impact on their sense of self-worth, hope, and self-confidence. For many respondents, the support they felt from MusiCares encouraged them to remain in the music industry despite their short-term difficulties. Regarding program participation, more than 80% of respondents had used emergency financial assistance (EFA), with health clinics as the next most used service. With EFA, 99% reported that the aid they received fully/partially met their needs and 94% were very satisfied with that assistance. Close to 84% said MusiCares increased their self-reliance and 55% stated it contributed to more stable employment. As for clients who received substance abuse assistance, 99% reported that MusiCares fully/partially met their needs and conveyed high levels of impact, from maintaining sobriety (91%) to making lifestyle changes (89%).

## MUSICARES' IMPACT



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*“It is so important to know MusiCares is there for me — for us, working tirelessly behind the scenes, with little fanfare and devoting so much, knowledge and resources, with such warm professionalism”*

— MusiCares Workshop Attendee

*“When I was at my lowest point, MusiCares reminded me that someone does care about me. It reminded me that musicians are a family and my brothers and sisters are there for me.”*

— Addiction Recovery Services Client

*“But the secret for me to be able to do this tour with The Who, and still kind of put on a reasonable show, and to be up there and move around and enjoy the music and be able to put my energy into it, has been the 30 years that I’ve been clean [and sober].”*

— Pete Townshend,  
2015 MusiCares MAP Fund Honoree

*“I ain’t lying when I tell you that MusiCares paid for my friend’s doctor bills, mortgage, and gave him spending money. They were able to at least make his life comfortable, tolerable to the end. Any organization that would do that would have to have my blessing.”*

— Bob Dylan,  
2015 MusiCares Person of the Year



## EVENTS & FUNDRAISING INITIATIVES



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### **VANS WARPED TOUR SAFE HARBOR ROOMS**

For the sixth year, MusiCares provided general outreach and services to the Vans Warped Tour artists and crew during summer 2015. As in past years, MusiCares Board Member and Vans Warped Tour founder Kevin Lyman generously provided financial support to MusiCares via ticket sales and booth/will call donations from each tour date. Representatives who go on the road with the Warped Tour do everything from hosting a MusiCares booth during the day to running several of our Safe Harbor Room 12-step meetings in the evening.



### **MUSICARES PERSON OF THE YEAR**

MusiCares paid tribute to Bob Dylan as the 2015 Person of the Year on Feb. 6. Following dinner and a live auction, 18 incredible artists performed songs from Dylan's extensive catalog. Then after an introduction by President Jimmy Carter, the evening's honoree took to the stage for a historic half-hour long acceptance speech. Celebrating its 25th Anniversary, this year's gala was the largest ever held and raised a record-breaking \$7 million, proceeds from which support MusiCares' efforts throughout the year.

## EVENTS & FUNDRAISING INITIATIVES



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### **MUSICARES MAP FUND**

On May 28, the 11th annual MusiCares MAP Fund benefit concert, honoring Pete Townshend, singer/songwriter for GRAMMY-winning band the Who, and the Who's longtime manager, and music and film producer Bill Curbishley, was held at the Best Buy Theater in New York City. The program was hosted by actor/ comedian Colin Quinn and featured performances by Roger Daltrey, Billy Idol, Joan Jett, DJ Mix Master Mike, Willie Nile, Bruce Springsteen and of course, Pete Townshend. Springsteen presented Townshend with the Stevie Ray Vaughn Award before the two took the stage, joined by Daltrey, for a rendition of The Who's anthem, "My Generation." Proceeds from the event support MusiCares addiction recovery services.



### **GRAMMY CHARITY ONLINE AUCTIONS**

Throughout the year, MusiCares benefits from our GRAMMY Charity Online Auctions, which feature exclusive VIP experiences and memorabilia. Highlights included one-of-a-kind items such as a rare collection of all three of Jim Morrison's self-published poetry books. Our auctions also featured exclusive music memorabilia signed by artists including Ellie Goulding, Dave Grohl, Demi Lovato, Bruce Springsteen, Pete Townshend, and many more!





## EVENTS & FUNDRAISING INITIATIVES



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**GRAMMY FOUNDATION®**



**MUSICARES FOUNDATION®**

### **TEEN SUBSTANCE ABUSE AWARENESS THROUGH MUSIC CONTEST**

The GRAMMY Foundation, MusiCares, and the Partnership at Drugfree.org brought the winners of the fifth annual Teens Make Music Contest to Los Angeles to attend the 57th Annual GRAMMY Awards Backstage Experience during rehearsals. Song and video submissions came in from around the country and this year's first, second, and third place winners hail from New Jersey, Tennessee, and Florida, respectively.



# FINANCIALS



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## STATEMENT OF ACTIVITIES 2014 & 2015

### ASSETS

#### CURRENT ASSETS:

	2015	2014
Cash and Cash Equivalents	\$5,113,145	\$3,999,289
Cash and Cash Equivalents – 20th Campaign	500,630	500,021
Receivables from Affiliates	319,549	289,572
20th Campaign Pledges Receivable	345,916	461,684
Accounts Receivable	108,629	297,863
Board Designated Investments	15,470,686	14,711,579
Prepays and Deposits	28,374	39,452
Merchandise and Barter	19,060	16,800
<b>TOTAL CURRENT ASSETS</b>	<b>\$21,905,989</b>	<b>\$20,316,260</b>

#### NON CURRENT ASSETS:

Restricted Cash		
20th Campaign Pledges Receivable, Net	135,422	349,634
DEFERRED COMPENSATION ASSET	88,975	76,404
<b>TOTAL NONCURRENT ASSETS</b>	<b>224,397</b>	<b>426,038</b>

#### TOTAL ASSETS

**\$22,130,386** **\$20,742,298**

### LIABILITIES AND NET ASSETS

#### CURRENT LIABILITIES:

Accounts Payables and Accrued Liabilities	\$403,564	\$436,395
Deferred Revenue	121,600	86,276
<b>TOTAL CURRENT LIABILITIES</b>	<b>544,760</b>	<b>531,331</b>
DEFERRED COMPENSATION LIABILITY	88,975	76,404

#### TOTAL LIABILITIES

**633,735** **607,735**

#### NET ASSETS:

Unrestricted net assets:		
General	11,117,986	10,039,159
20th Campaign	9,897,327	9,284,086
<b>TOTAL UNRESTRICTED NET ASSETS</b>	<b>21,015,313</b>	<b>19,323,245</b>
Temporarily Restricted Purpose restricted		
20th Campaign	481,338	811,318
<b>TOTAL TEMPORARILY RESTRICTED NET ASSETS</b>	<b>481,338</b>	<b>811,318</b>

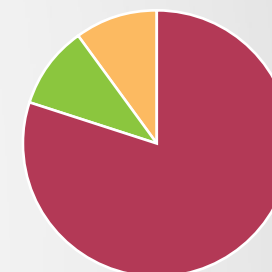
#### TOTAL NET ASSETS

**21,496,651** **20,134,563**

#### TOTAL LIABILITIES AND NET ASSETS

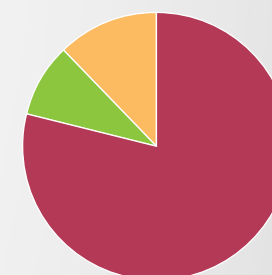
**\$22,130,386** **\$20,742,298**

### FUNCTIONAL EXPENSES 2015



80% Program Services  
10% Management and General  
10% Fundraising

### FUNCTIONAL EXPENSES 2014



79% Program Services  
9% Management and General  
12% Fundraising

# FINANCIALS



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## STATEMENT OF ACTIVITIES 2014 & 2015

### REVENUES

	2015	2014
Contributions/Sponsorships	\$7,144,208	\$6,073,596
Support from The Recording Academy	2,583,483	2,341,879
Board Designated Campaign Fund	306,554	410,663
Grants	81,000	91,500
Project Income	2,234,575	2,083,226
Investment Income	353,532	1,029,854
Hurricane Relief / Flood		4,562
In Kind Donations	3,688,434	4,546,855

### TOTAL REVENUE

**\$16,391,786** **\$16,582,135**

### EXPENSES

Program Services – Direct Client Assistance	4,474,197	3,699,079
Hurricane Relief / Music Rising/Flood	0	48,103
Program Services – Other	2,237,452	2,034,450
Management and General	839,931	659,957
20th Campaign	23,293	18,211
Fundraising and Special Events	3,766,359	3,521,029
In Kind Expenses	3,688,434	4,546,855

### TOTAL EXPENSES

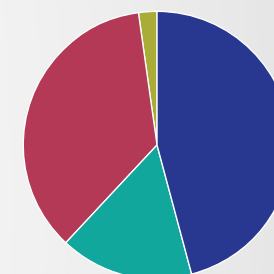
**15,029,666** **14,527,684**

### NET INCOME (LOSS)

**\$1,362,120** **\$2,054,451**

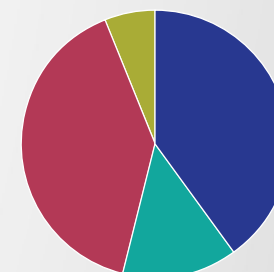
Financial information is excerpted from MusiCares audited reports.  
Functional Expenses information is as reported on the IRS 990 filings.

### REVENUES 2015



46% Contributions/Sponsorships  
16% The Recording Academy  
36% Project Income  
2% Investment Income

### REVENUES 2014



40% Contributions/Sponsorships  
14% The Recording Academy  
40% Project Income  
6% Investment Income



# SUPPORTERS



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THE SUPPORT THAT MUSICARES RECEIVES FROM CORPORATIONS, FOUNDATIONS AND INDIVIDUALS IS INVALUABLE AND FUNDAMENTAL TO THE CONTINUED SUCCESS OF OUR MANY PROGRAMS. THIS LIST ACKNOWLEDGES AND THANKS THESE SUPPORTERS.

## **\$1,000,000 AND ABOVE**

The National Academy  
of Recording Arts &  
Sciences, Inc.

## **\$100,000 TO \$999,999**

Anschutz Entertainment  
Group, Inc. \*  
Berklee College of Music  
DJ AM Memorial Fund  
The ELMA Music  
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Live Nation Worldwide, Inc.  
RBC Capital Markets, LLC  
Joe Robertson  
SESAC INC.  
SONY Music Entertainment  
Starkey Hearing Foundation  
Toyota Motor Sales  
Gary Veloric \*

## **\$50,000 TO \$99,999**

AEG Global Partnerships  
Annenberg Foundation  
Apple Corps Ltd  
Hillary Bratton  
Concord Music Group Inc

Driven Communications  
Eric Church Band Golf  
Tournament  
Fender Musical Instruments  
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Martin Nolan \*  
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Robert Norman  
Mr. Tom Poleman  
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Red Light Management  
Unite The United  
Universal Music Group  
Kevin Wall  
Wooden Nickel Foundation

## **\$10,000 TO \$49,999**

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AFTRA  
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Amazon Music  
American Addiction  
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Tour  
Cirque Du Soleil \*  
Citrin Cooperman  
City National Bank  
Ian Clarke  
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Country Music Association  
Creative Artists Agency  
Deloitte & Touche, LLP  
John Densmore  
Michael D'Errico  
Disney Worldwide  
Services, Inc.  
Michael Dorf  
Kristine Durr  
Art and Gail Edwards  
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Hertz Lichtenstein & Young LLP  
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David Higgins  
Hilton Hotels  
The Sydney D. Holland  
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IBM Employee Services Center  
ICM  
James Irsay  
Jim Irsay  
Elton John Charitable Fund  
Nurlan Kapparov  
Joel Katz \*  
Alissa Kelly  
Joe Killian  
Jerry Kohl  
Rachel Kurstin  
L.A. Arena Company LLC  
LA Sports & Entertainment  
Commission  
The Latin Academy of  
Recording Arts & Sciences,

\* Indicates contribution  
to the MusiCares 20th  
Anniversary Campaign  
in fiscal year 2015.

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NMPA  
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## \$1,000 TO \$9,999

Anonymous (9)  
@properties  
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Jacqueline Erickson  
Stan Erwin  
Rodney A. Essig  
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Gift Fund  
Joe Finoccharo  
First Foundation  
Fishbach, Perlstein,  
Lieberman  
Pete Fisher  
George J. Flanigen IV  
Ian and Amy Flinn  
Jeannie Fontana  
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FYF Fest LLC  
Joe and Phran Galante  
Courtney Jo Galliers  
Gang, Tyre, Ramer & Brown  
Charity Fund  
Gang, Tyre, Ramer &  
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Scott Litt  
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Looking Out Foundation  
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Kenneth MacPherson  
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Simona Martin  
Steve Martin  
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Dan McCarroll  
Scotty McCreery  
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F. Patrick McDonald  
Thomas McNiff  
Rod McSween  
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Merriweather Post Pavillion  
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Andrea Orlandi  
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Courtney Pakis  
Paola Palazzo  
Scott Pascucci  
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Leon Ramakers  
Todd Ramey  
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Gerald Risk  
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(Continued on next page)

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Margaret Rosato  
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Foundation  
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Sam, LLC.  
David Samuel  
Igho Sanomi  
Rebecca Sarkar  
Phil Sarna  
Lisa Scher  
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Services  
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Steven Sill  
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Andrea Simon  
Lauren Simpson  
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Rochelle Staab  
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Adam Swartz  
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Jennifer Tanner  
Adam Taylor  
Albert Thumann  
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Lisa Marie Todd  
Andrew and Gay Tortorici  
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UBS  
United Concerts  
Dean Unkefer  
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Marsha Vlasic  
Joseph and Carla Wallace  
Joe Walsh  
Elizabeth Wardell  
Travis Warner  
Warner Bros. Pictures, Inc.  
Warner Music Group  
Services  
Stasia Washington  
Elliott Weisbluth  
Howard (and Margaret)  
Weitzman  
Sandra Welch  
Rubystyne Whalum  
Louanne Whent  
Angela R. White  
Wiatr & Associates, LLC  
Allan Williams

Cynthia Wilson  
Wine and Spirits  
Wholesalers of America  
Daniel Wise  
Donna Woodward  
Steven Zap  
Kenneth Ziffren

## UP TO \$999

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Kenneth Abdo  
David Abeyta  
Ali Abu-Khrybeh  
David Acosta  
Miles Adcox  
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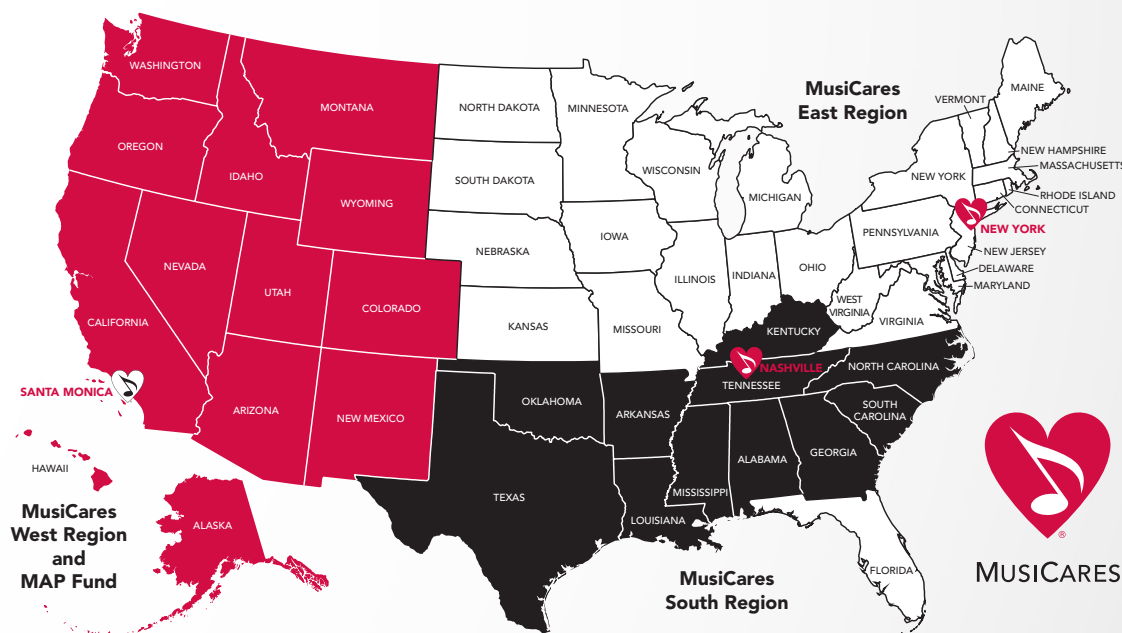
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